

# MEET ABM!

## Let Pennsylvania Lumbermens Mutual help place your clients' Workers' Compensation!

PLM introduces the ability to help place Worker's Comp for your wood industry clients. **Allied Building Material Agency, Inc. (ABM)**, a PLM-owned wholesale brokerage, is here to answer your call for quick and cost-effective Workers' Comp options for our brokers partners and mutual customers.

Through ABM, the process to acquire a Workers' Comp quote folds seamlessly into the PLM New Business and Renewal processes. PLM continues to insure the package lines for your wood industry clients, while ABM procures Workers' Comp quotes with one of several A-rated carriers. You will continue to represent our mutual customers while maintaining your relationships with your trusted PLM contacts. This helps to streamline the quoting process, reduces acquisition costs, and allows PLM to be your one-stop shop on all of your agency's wood business.

### Our Appetite for Workers' Comp Submissions include, but is not limited to:

Assembly Operations  
Barrel Manufacturing (Cooperage)  
Bat Manufacturing  
Box Manufacturing  
Building Material Retailers/Wholesalers  
Cabinet Shops  
Carpentry Shops (Shop Only)  
Dimension Manufacturing  
Display and Exhibit Manufacturing  
Door Assembly  
Dowel Manufacturing  
Dry Kilns  
Electrical Supply (Retail/Wholesale)

Fence Manufacturing (Wood and Metal)  
Flooring Mills  
Furniture Manufacturing  
Hardware Stores (Retail/Wholesale)  
Laminated Wood Products  
Lath Mills  
Log Home Manufacturing  
Lumberyards (Retail/Wholesale)  
Modular Closet Shelving Systems  
Moulding and Millwork Manufacturing  
Musical Instrument Manufacturing  
Oar/Paddle Manufacturing  
Pallet Manufacturing (No Recycling)

Pattern Shops  
Planing Mills  
Plumbing Supply (Retail/Wholesale)  
Plywood Manufacturing  
Sawmills  
Stair Manufacturing  
Store Fixture Display Manufacturing  
Truss Manufacturing (Wooden)  
Veneer Mills  
Wood Carving  
Wood Drying Operations  
Wood Novelties Manufacturing  
Woodworking Shops

Forward your wood business submissions - all lines - to [NewBiz@plmins.com](mailto:NewBiz@plmins.com).

Include these Workers' Comp submission items:

- Acord 130 - Workers' Compensation application
- Payroll and employee count by class code
- 4 Years company-valued loss runs and explanation of any loss > \$25,000
- Experience Modification Worksheet
- Expiring and renewal premiums



PLM



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