

# Build Your Business with PLM This Year



**Where there's a wood-based business opportunity, there's a way to win it with PLM.**

Build your wood book with the largest and oldest mutual insurer serving wood manufacturers, distributors and building material dealers. Here is a list of accounts we have written recently. If you have these types of wood-based accounts or would like us to quote a potential submission, send your submissions to: [newbiz@plmins.com](mailto:newbiz@plmins.com).

- **Architectural Woodworker** – WI: \$22,500
- **Building Material Dealer** – Various States: \$80,000+
- **Cabinet Manufacturer** – NY: \$2,000
- **Display & Exhibit Manufacturer** – CT: \$22,000
- **Electrical Supply Wholesaler** – GA: \$30,000
- **Flooring Supply** – FL: \$20,000
- **Home Center** – CA: \$15,000
- **Lumber Yard Retailer** – Various States: \$40,000+
- **Moulding & Millwork Distributor** – Various States: \$44,000+
- **True Value Hardware** – OK: \$5,000
- **Veneer Manufacturer** – OR: \$30,000
- **Wooden Musical Instrument Manufacturer** – Northeast: \$45,000
- **Woodworking Shop** – WV: \$1,500

VISIT [PLMINS.COM](http://PLMINS.COM) FOR MORE INFORMATION ON PARTNERING WITH AMERICA'S LEADING WOOD INSURER.



PENNSYLVANIA LUMBERMENS MUTUAL  
INSURANCE COMPANY

**INSURING THE WOOD INDUSTRY SINCE 1895**

**800.752.1895 | [INFO@PLMINS.COM](mailto:INFO@PLMINS.COM) | [t](#) [f](#) [in](#) [i](#)**

We are licensed throughout the continental United States and rated A- by A.M. Best Company. Our coverages are tailored to meet the specific needs of your wood industry clients.



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# Target Business Classes

## SIC 24 Lumber & Wood Products

- 2421 Sawmills and Planing Mills
- 2421 Lumber Manufacturing from Purchased Lumber, Softwood Cut Stock, Wood Lath & Planing Mill Products
- 2421 Softwood Flooring
- 2421 Kiln Drying
- 2426 Hardwood Dimension Lumber Made from Logs and Bolts
- 2426 Cut Stock, Resawing Lumber and Planing
- 2426 Special Products Sawmill
- 2429 Cooperage Stock
- 2429 All Other Miscellaneous Wood Product Manufacturing
- 2431 Millwork
- 2431 Wood Window and Door Manufacturing (Interior Doors Only)
- 2431 Other Millwork
- 2434 Wood Kitchen Cabinet and Countertop Manufacturing
- 2435 Hardwood Veneer and Plywood Manufacturing
- 2436 Softwood Veneer and Plywood Manufacturing
- 2439 Structural Wood Members
- 2439 Truss Manufacturing
- 2439 Engineered Wood member (except Truss Manufacturing)
- 2441 Wood Container and Pallet Manufacturing
- 2448 Wood Pallets and Skids
- 2449 Wood Containers
- 2452 Prefabricated Wood Building and Components
- 2493 Reconstituted Wood Products
- 2499 Wood Products NEC
- 2499 Mirror and Picture Frames
- 2499 Wood Tubs and Vats, Jewelry, Cigar Boxes and Baskets, except Fruit, Fish and Bait
- 2499 All Other Miscellaneous Wood Product Manufacturing

## SIC 25 Furniture & Fixtures

- 2511 Wood Household Furniture, Except Upholstered
- 2511 Showcase, Partition, Shelving and Locker Manufacturing
- 2511 Non-upholstered Wood Household Furniture Manufacturing
- 2512 Wood Household Furniture, Upholstered
- 2517 Wood Television, Radio Phonograph & Sewing Machine Cabinets
- 2519 Household Furniture
- 2521 Wood Office Furniture
- 2541 Wood Office & Store Fixtures, Partitions, Shelving & Lockers
- 2541 Wood Lunchroom Table & Chairs
- 2541 Custom Architectural Woodwork, Millwork & Fixtures
- 2541 Showcase, Partition, Shelving and Locker Manufacturing

## SIC 39 Miscellaneous Manufacturing Industries

- 3931 Musical Instruments
- 3952 Lead Pencils, Crayons & Artist Materials
- 3991 Brooms & Brushes
- 3995 Burial Caskets

## SIC 50 Wholesale Trade-Durable Goods

- 5031 Lumber, Plywood, Millwork and Wood Panels
- 5039 Construction Materials, NEC

## SIC 52 Retail Trade

- 5211 Lumber & Other Building Materials Dealers
- 5211 Home Centers

## SIC 57 Furniture, Home Furnishings & Equipment Stores

- 5712 Custom Made Wood Non-upholstered Furniture, except Cabinets & Upholstered
- 5712 Custom Wood Cabinets
- 5712 Upholstered Custom Made Furniture